



Barker Business Brokerage Ltd  
Unit A2, 17 Corinthian Drive  
Albany  
North Shore City

26 April 2010

RE: Business Broker Alan Dufty

To whom it may concern,

Alan Dufty represented Kokako in the sale of our café business between January 2010 and April 2010. I have worked with a range of business brokers over the past ten years and can say categorically that Alan invested considerable time in getting to know me, my business and in continually seeking a positive and professional outcome for us. This cannot be said for other brokers I have worked with.

Alan certainly possesses a high degree of integrity, honesty and commitment. He chased leads and worked with us to ensure that only qualified buyers were considered for the purchase of the business. He is good at engaging himself in the details of the business so that he can present a compelling proposition to the prospective buyer.

Alan presented two very good offers to us but in the end we found a private buyer who had expressed interest in our business before we engaged the services of Barker Business. We continue to have a strong dialogue with Alan and would certainly recommend his services to any prospective business owner looking for a dedicated broker to market their business.

Regards

Mike Murphy  
Managing Director  
Kokako  
[www.kokako.co.nz](http://www.kokako.co.nz)