

# ***The Gold Bar***

## ***Gold Buying Specialist***

Reference for Paul Moulton

10 months ago I decided to sell The Gold Bar as a going concern. After being with another north shore agency for 3 months with absolutely zero enquiries I decided to look for another agent. I spoke to a few other agents who were of the opinion that my business would be very hard to sell if not impossible as it had only been running for 15 months. Then I spoke to Paul at Barkers.

From the word go he was able to see the value in what I had created and worked very hard with me to assess the overall value of the business. Paul was of the opinion that it was worth almost twice the value that the other agents had put on it and was confident that he would get it sold.

A very professional information memorandum was put together and the business was offered to the clients on Barkers data base. Within a day Paul had already had 80 enquiries and had lined up meetings with people who he thought would be the best potential clients. After a week we had an offer for the full price.

There were a few major problems along the way with my accounts. Paul was supportive and worked fantastically as a mediator with the purchasers to explain my mistakes and keep them interested in the business while we sorted things out.

The due diligence time past and finally the money is in the bank so I'm off sailing for the summer. I am thrilled with the outcome and would highly recommend Paul and the Barkers team.

I am happy to be contacted at any time if anyone would like to ask any questions about the service I received.

Cheers Paul!

Jim Rouse  
(Formally) CEO The Gold Bar