

SOLD

# import / distribution

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## Profitable Niche Import and Distribution – Books

Here is an excellent opportunity to buy an established, profitable and proven Import and Distribution business that generates a stable and predictable turnover and cash-flow by supplying their niche products to a nationwide institutional client base. Key products are sourced from a number of international (English and US) suppliers and barriers to entry are high, which means competition is low. After 28 years managing and enjoying the rewards from this profitable business, the vendor wishes to retire. He will ensure an excellent transition to the new owner and be available for an extended period, if required, to ensure the purchaser's success. This business could suit someone new to owning their own business and offers: high margins, excellent cash flow, experienced and stable staff, supportive vendor, and very affordable price. The nuts and bolts of the business and products can be learned if you're not from the book trade, publishing or media, but you should enjoy working with, influencing and managing people. Or, if you already own a business in the book trade or publishing, this business would be an excellent acquisition to capture synergies and increase your returns. FY 2018 Sales – \$ 1,850,891 GP – 43% EBITDA – \$ 149,902 Asking Price: \$395,000 (including S.A.V. approx. \$115,000) If you are interested and would like more information about this business, visit

Price SOLD

Ref BBS2415

### Agent Details

Darren Gosse – 021 511 934

### Office Details

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BUSINESS SALES WITH INTEGRITY  
Barker Business Brokerage Limited - Real Estate Authority (REA 2008)

[www.barkerbusiness.co.nz/BBS2415](http://www.barkerbusiness.co.nz/BBS2415), register your details and submit the online Confidentiality Agreement. Once Darren receives your expression of interest he will be in touch.

\*Source of information – Supplied by the Business Owner.

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