



Import & Distribution – Automotive Electronics

Successfully operating for over 20 years, this profitable and easily managed Import / Distribution business specialises in its very own, trademarked brand of aftermarket automotive electronic products. The business has full control over the product sold under its brand and there are plenty more highlights!

The business has...

high margins,
a very active network of approved resellers and installers (nationwide),
excellent market share and reputation,
two capable staff

As well as the established Import and Distribution business, there is a very lucrative income stream of monthly recurring revenue (MRR) generated from client subscriptions. This provides an excellent source of dependable, high margin turnover, month after month, year after year.

This business could easily be run from anywhere in NZ, although it is currently operated out of a small, shared, warehouse unit in Auckland.

Price SOLD

Ref BBS2664

Agent Details

Darren Gosse – 021 511 934

Office Details

Barker Business Brokerage
0064 9 448 1285



After years of excellent returns, once the business has been successfully transitioned to the new owners, the vendors will be leaving the country.

This business is an excellent opportunity for a purchaser looking for an easily managed and high return, Import and Distribution business. Or, if you have an existing business with some spare storage available and room for a couple of desks, this could be a very profitable acquisition with up to \$80,000 of potential savings from rent, utilities etc to take the cash surplus up to \$400,000!

FY18 T/O - \$ 1,234,240

FY18 GP - 48.2%

FY18 EBITPDA - \$ 332,881

FY18 - 21.5 % of turnover is derived from Monthly Recurring Revenue.

Asking Price: \$1,195,000 (including S.A.V. approx. \$248,000).

If you are interested and would like more information about this business, visit www.barkerbusiness.co.nz/BBS2419, register your details and submit the online Confidentiality Agreement. Once Darren receives your expression of interest he will be in touch.

*Source of information - Supplied by the Business Owner.

Licensed REA 2008. Copyright Barker Business Brokerage Ltd 2018.