Contracting Biz with Great Potential $200K

Price	SOLD
Ref	BBS2687

Agent Details

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BUSINESS SALES WITH INTEGRITY
Barker Business Brokerage Limited • Real Estate Authority (REA 2008)

A solid future awaits this contracting business which supplies to the construction & building maintenance sector. Cash surplus* of in the 4 months prior to Covid 19 lockdown was $100k+, while the 31.03.20 full financial year was approx. $330K.

Since the Covid 19 lockdown the vendors have had a change of
heart and wish to sell.

This is now an entry level opportunity for an entrepreneurial person who will make this work. Many other players in this market sector make exceptionally good incomes.

New business is gained via website, Google ad words and referrals from satisfied clients. A strong reputation also helps.

Strong attributes include;
· Supplies a vibrant in-demand market
· Currently operated from a home office
· Relocatable within Auckland
· The owner does not need to be on the tools
· Excellent quoting systems in place

There is no stock holding & clients pay substantial deposits up front, therefore cash flow is positive.

There is a short turnaround from advertising to quoting to doing the work and receiving full payment. Tangible assets are all quite new.

This could suit people from various backgrounds. You could be a trades person, someone from a trade support / supply background or a sales & marketing person. Managing a team and communicating well with clients is very important. The business could be a bolt-on to an existing business or the springboard to greater earnings for an entrepreneurial person.

Asking Price $200,000 (incl. plant approx. $115,000, and any stock)
The vendor will consider all serious offers.

A detailed information memorandum is available to approved parties. To find out more, visit www.barkerbusiness.co.nz/BBS2687 register your details, submit the online Confidentiality Agreement. Geoff will be in touch.

*Cash Surplus = EBPITDA - *Source information supplied by the Business Owner.

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