

ICONIC Manufacturer / Wholesaler T/O $1.3m

EUNICE TAYLOR is the largest manufacturer of upmarket handmade and custom made lamp shades and lamp bases in Australasia. This iconic Auckland based wholesale and manufacturing business in the interior design & home decor market has led the way since its inception in 1925. Eunice Taylor has an extremely reputable name, producing top quality product and excellent service within the industry. The owners, now in their seventies have enjoyed their 35 years but know it's time for an enthusiastic new owner to rejuvenate and update the Company's image.

Eunice Taylor has for decades supplied distinguished retailers in New Zealand and has developed Australia as their main export market accounting for up to 20-30% of their business. The company is a wholesale only manufacturer, supplying retail and commercial trades and designers with top quality lamp shades and bases, with 70% of their sales generated from NZ made product. Eunice Taylor do large scale commercial sized lamp shades for fast food giants, Coffee franchises and large Hotels. There is excellent opportunity to expand this market as currently there are no marketing initiatives within the commercial area and work comes in from their name and reputation.

Price SOLD
Ref BBS1551

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With the Christchurch rebuild there is excellent potential within this area. Eunice Taylor currently has an annual turnover of approx. $1.3 Million and a GP of approx. 50% with long serving and competent staff who can manage the day to day operation of the business. Vendor finance is available to an approved buyer, with the Vendors keen to remain involved during the new structuring/rebuilding of the business. They want to see the business grow and prosper under new ownership and will therefore assist a new owner in any way possible.

Asking price only $150,000 plus stock If you are interested and would like more information please register your details at www.barkerbusiness.co.nz & submit the online Confidentiality Agreement for listing #1551. Alan will be in touch. Please note for confidentiality purposes