

Profitable Home Based B2B Import Distribution

Established in 2009, this successful home-based distribution business presents an exciting opportunity in today's COVID environment. The authorised distributor (in New Zealand) for two international companies, their suppliers are highly respected and the business benefits from their knowledge and support. This niche business supplies high-quality componentry and systems to end users, and manufacturers of automation plant and equipment used within the materials handling industry. Dealing with some of New Zealand's blue chip and international companies, there is excellent on-going business, with around 60% of sales coming from replacement parts to existing customers.

The 2020 financial year saw a cash surplus to the owners of *$276,000 and the 2021 year is shaping up to be an excellent one, with the 2021 year-to-date cash surplus already exceeding $297,000 and it is estimated the 2021 full year's projection will be circa *$345,000.

- Home based B2B import distribution (husband-and-wife team)
- *2021 YTD (End Dec) $297K cash surplus, end of year projection circa $345K
- *Dealing mostly with essential manufacturers so little effect

Price	SOLD
Ref	3023

Agent Details

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BUSINESS SALES WITH INTEGRITY

from Covid-19

Sales are generally well spread between the secure client base and every couple of years the business benefits from a large project order - which is a real perk to the business. This would be a seriously good add-on to an existing company with similar synergies.

Run from home the business has low overheads and requires around 35 hours per week input from the husband-and-wife team. The business would suit a person with a technical aptitude/background however the Vendor will also support this with an excellent hand over and possible ongoing support.

Asking $885,000 Including stock and assets

*Source: Information supplied by the Business Owner or the Owners Agent(s).

To learn more visit www.barkerbusiness.co.nz/3023, register your details and submit the online Confidentiality Agreement and Alan will be in touch.

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