

Sold



Trade Export Business – Consistent Sales & Profits

This trade export business was started in the '80s & has grown into a solid, consistently profitable business employing 5 people in their modern premises in Auckland.

Specialized in exporting foodstuffs & any other products, their services range from sourcing & procurement, to load consolidation, sea freight (dry, chilled, frozen) & air freight, export documentation, etc.

The business had a turnover in the range of \$7.5/8M PA & an average owner net cash surplus of \$247,000 PA for the past 3 years before Covid. Last FY 20/21 the turnover was just over \$7M, despite the Covid situation.

Easy to run business:

- Great supply chain of locally sourced products (Purchased directly from suppliers throughout NZ, with 400 suppliers on file)
- Regular repeat customers (some have been with the business 20 years plus)
- Excellent, knowledgeable staff

The high level of repeat business is testimony to the customer

Price SOLD

Ref 3032

Agent Details

Paolo Delmonte – 021 507 116

Office Details

Barker Business Brokerage
0064 9 448 1285



loyalty from the outstanding service over the years.

Significant opportunities are available to increase the business's volume by executing a marketing plan; very little, if any, effort has been made to directly market the business so far. A strategic opportunity also exists for combining this business with a similar business & thereby sharing common infrastructure & overheads.

This represents a great opportunity for the right buyer to acquire a very well established & consistently profitable business that has proven to be resilient in the recent downturn. The retiring owners are happy to provide handover support & transfer of knowledge.

Price: \$585,000 (+gst if any) for the business, \$800K (+gst if any) for the freehold office.

A detailed information memorandum is available to approved parties by appointment only. Visit www.barkerbusiness.co.nz/3032, submit the online Confidentiality Agreement & Paolo will be in touch.

*Source of information supplied by the Business Owner.

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