

Deadline Sale! Huge Price Reduction! Import/Dist \$500K plus Cash Surplus!

Vendors health dictates urgent sale of this profitable import/distribution kids fashion brand business. Previously advertised at circa \$1.7mil including stock, our Vendor has now heavily reduced the asking price to \$995,000. We have been instructed to present all offers by a set sale date of the 16th of September at 5pm, unless sold prior.

With a YE22 cash surplus of over \$500K, the business has grown year on year, since founded 9 years ago and with well established brands, this is an incredible opportunity.

The business' strength lies in the brands that are highly recognisable, deliver high margin and are placed at the top of their industry.

With long standing, strong relationships with suppliers and trade partners, the business holds a ton of potential for further growth. Sales channels exist not only here in New Zealand, but also in Australia, offering a solid foundation that is ready to be built upon.

In addition to their extensive network of retailers, the company operates a highly successful e-commerce D2C site. An

Price SOLD Ref 3270

Agent Details

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outstanding investment offering fully integrated software, excellent systems and processes in place and a pipeline of forward wholesale orders placed with production underway.

The business is currently managed by a motivated Vendor along with a capable team. A generous handover is on offer to ensure the smooth transition of ownership. No prior industry experience or technical skills are required, and the company could be easily moved anywhere within New Zealand and structured for a light touch managed approach.

Asking: \$995,000 including circa \$450,000 stock

If you are interested and would like more information about this business, please visit www.barkerbusiness.co.nz/3270 and submit the online Confidentiality Agreement. Once Bridget receives your expression of interest she will be in touch regarding further information about this opportunity.

*Source of information - Supplied by the Business Owner.

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