Industrial Controls Import / Distribution & Tech Support

Very long-standing solutions focused industrial technology business with large clients in both NZ & overseas is now on the market as the current owner is wanting to retire. The owner currently works part time so this could become a textbook add-on business or a great opportunity for a tech savvy person to become self-employed.

With a $950k order book already confirmed for this year so far, the company is on track for a record year & another increase in recurring revenue. If ever there was a time to buy this successful business, it's now!

Designing, building & configuring technology solutions for the heavy to light industrial environments like utilities, farm automation, agriculture, dairy processing plants and many more; this business markets a wide range of products to a wide range of customers.

There is another important & wide-reaching element to this business that offers earthquake technology & structural safety technology which provides diversity & can be sold to the same customers or others like hospitals, universities and power companies. This also produces a growing recurring

Price	SOLD
Ref	3273

Agent Details

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Office Details

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BUSINESS SALES WITH INTEGRITY

revenue from monthly subscription services.

This side of the business has the rights to most of the western world as a platinum distributorship with sales in Mexico, USA, Indonesia to name a few. Both sides of the business have a strong returning client base.

With the 30+ years of trading, there has been no real marketing focus as they have become so well known in the industry however adding a marketing campaign could expand this business exponentially.

Asking Price: $550,000.

For more information, please visit the Barker Business Brokerage website, search reference #3273 & submit the online Confidentiality Agreement. Once Ann or Dan receives your expression of interest they will be in touch regarding further information about this opportunity.

*Source of information - Supplied by the Business Owner.
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