

## Work From Home, Online Sales & Distribution = EBPITDA \$500k+

Currently turning over \$1.2million with an adjusted EBPITDA in excess of \$500k, here lies a very exciting opportunity for an energetic new owner!

My client needs to shift his focus to his other unrelated business which opens the door for you to capitalise on what he's built. Eight years ago he saw an opportunity to start an online business and create a platform for visitors to choose product which can be found in every household throughout the country. The website allows for cross and up-selling opportunities too so revenue is diversified. And because the website has excellent Google search results, work just keeps coming in with very little marketing effort.

It gets even better; the business holds no stock so you don't have to worry about money being tied up in goods. Instead, how it works is the customer places an online order or phones though and a contracted salesperson responds to those leads and converts them into sales. The order is placed with a very well-established supplier and a sub-contracted installer does the rest – it really couldn't get simpler.

Price SOLD Ref 3280

## **Agent Details**

Ronit Netzer - 027 226 6644

## Office Details

Barker Business Brokerage 0064 9 448 1285



Be as hands-on or off as you wish - this business is certainly

scalable depending on the level of input you want to invest but however you want to operate it, the future looks bright for this 'essential service' business.

The current owner has set up great systems and these along with a transfer of relationships will be part of the handover period which he is happy to offer. Make the most of this workfrom-home venture, it offers amazing future growth opportunities, healthy returns, and low overheads.

Asking price \$990,000.

For more information about this business, please visit the Barker Business Brokerage website, search reference number 3280 and submit the online Confidentiality Agreement. Once Ronit receives your expression of interest she will be in touch regarding further information about this opportunity.

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