

40 Year Manufacturer – Phenomenal Cashflow

- *6 month (and growing) confirmed pipeline
- Phenomenal cashflow with over *\$500k in pre-paid deposits
- 2023 FY Cash Surplus = *\$797,000
- 40-year history with outstanding name and reputation
- *Upgraded new plant and equipment (good asset value to depreciate)
- Broad and stable client base with no one large customer

This Northshore Manufacturing business is in a very solid position with a firm pipeline of confirmed work, hundreds of thousands of pre-paid deposits and 2025FY shaping up well. Enquiry and quoting of future work are as strong as it has ever been in the company's history and just in the last two months, they have quoted over \$2M of work for next year. In addition, they have been notified by their client base of multiple projects that they are working on for next year (not yet ready to quote).

Experiencing excellent growth in the 2023 FY, sales went from \$2.037 million in 2022 to an impressive *\$3.071 million in 2023. Consequently, this hard work is reflected in the financial performance with a cash surplus of *\$797,000 for the 2023 financial year.

\$1,495,000 incl Stock & **Price**

Plant

Ref 3505

Agent Details

Alan Dufty - 021 550 645

Office Details

Barker Business Brokerage 0064 9 448 1285



Extremely well run and structured the company employs 8 full time experienced staff which are versatile and able to interchange between roles. Management processes and the appointment of a full-time office manager has further strengthened the company's structure and support for any new owner.

With a Vendor willing to offer ongoing support, pre booked work and deposits in place, impressive cashflow, and excellent enquiry for future work this is a solid investment providing great security for the incoming owner. Enquire now to learn more.

ASKING PRICE: \$1,495,000 incl Stock & Plant

For more, visit the Barker Business website, search 3505, register your details and submit the online Confidentiality Agreement. Once Alan receives your registration of interest he will be in touch.

*Source of information - Supplied by the Business Owner Licensed REA 2008. Copyright Barker Business Brokerage Ltd 2024.