


# $205K Cash Surplus 2013 - All from a home office!

2013 sales were $1.135 million with a cash surplus of $205,000. Year to date sales are circa $819K with the same time last year sitting at around $671K. Serving the building industry this group saw a huge gap in a $5.7 billion dollar market quickly established itself as the industry leader within New Zealand with over 14,000 visits to their website last month and an impressive database of over 25,000.

To run this business you don't need any building experience, you just need to understand how a business operates, be good with customers, be organised and have some general management skills. There are sophisticated systems and processes within the group for keeping costs down and profits up. With this business you get a combination of excellent systems, good buying power and an abundance of work. This operation has exactly what you want: - fantastic marketing which generates real leads and an instantly recognisable brand.

Set up in the middle of the Global Financial Crisis, this group and business has grown so much they recognise that the biggest problem is managing the growth. Not effected by an otherwise volatile market the exciting aspect is the building

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| **Price** | SOLD |
| **Ref** | BBS1681 |

### Agent Details

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BUSINESS SALES WITH INTEGRITY

industry is starting to boom; meaning this presents an even more exciting proposition to the next owner. There are no other available territories on the North shore (or Auckland) and this is the first time an established operation within this group has gone to market. It is smart buying as the business has a return of $205,000 and a multiple of only 1.2; with loads of booked work in the pipeline it offers plenty of security. The business has been priced to sell as the Vendors want to release some quick capital to invest into their next Venture.

Asking Price: $250,000 Please visit www.barkerbusiness.co.nz to register your details and submit the online Confidentiality Agreement for reference #BB1681. When Alan receives your expression of interest he will be in touch. Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2013.