



Profitable, Resilient & Poised for Growth

Step into the world of timeless elegance with this well-established bridal boutique, known for its refined collection of gowns, warm personalised service, and longstanding reputation in the industry.

Averaging an EBPITDA of approximately \$128,000 over the past three years, the business has demonstrated strong earning potential and resilience, through shifting market conditions. The most recent year saw a temporary dip in performance due to wider economic pressures and the onboarding of a part-time sales assistant — a strategic move to support future scalability and reduce the owner's hands-on involvement.

Positive momentum returned in Q4, with sales continuing to rebound — reaffirming the boutique's position in a high-margin, demand-resilient sector.

With a chic, gallery-style showroom, loyal clientele, and strong supplier relationships, this boutique is built on solid foundations. Clear growth pathways exist - launch a signature gown line, expand digital channels, or host exclusive VIP events to elevate visibility and revenue.

Price \$395,000

Ref 3753

Agent Details

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Office Details

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This is an ideal opportunity for a creative entrepreneur or retail professional seeking a purpose-driven business with brand equity and tangible upside.

Asking Price: \$395,000 including stock

Please visit the Barker Business website, search reference #3753 and submit an online confidentiality agreement. Once Bridget receives your expression of interest she will be in touch.

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