

Niche Engineering, Maintenance & Servicing – \$2.34M EBITDA

A rare opportunity to acquire a well-established engineering company with 75 years in the industry and 20+ years in specialised servicing. The business has deep client relationships, including major clients such as Fonterra, and operates in a niche market with strong technical expertise.

Key Highlights include:

- EBITDA: *\$2.34M avg. (2022–2025, excluding directors' wages)
- Net Profit Q1 2025/26: *\$537K before interest, tax & depreciation
- Profit Margin: 30% net on sales
- Staff: 9 full-time employees with low turnover and flexible contractor model
- Clients: Loyal customer base with long-term contracts, including critical maintenance and annual shutdowns
- The business is well-regarded for reliability and technical excellence, managing complex industrial systems and equipment. The directors are committed to a smooth transition, with one available for up to two years and the other potentially remaining long-term.

Price \$6,800,000

Ref 3787

Agent Details

Alan Dufty - 021 550 645

Office Details

Barker Business Brokerage 0064 9 448 1285



Growth Opportunities:

- Secure new service contracts and reconnect with past manufacturing clients
- Support clients' transitions to renewable energy systems.

This is an ideal acquisition for an astute investor or industry buyer seeking a stable, high-margin operation with a proven track record, minimal customer churn, and exceptional technical expertise.

Asking Price: \$6.8M inc. Stock and Plant

Please visit the Barker Business website, search reference #3787, and submit the online Confidentiality Agreement.

Once Alan receives your expression of interest he will be in touch.

*Source of information - Supplied by the Business Owner. Licensed REA 2008. Copyright Barker Business Brokerage Ltd 2025.