



Design-Led Distribution Powerhouse

Brand-Driven Business, Scalable Logistics, Loyal Clients & Proven Profitability.

This design and distribution enterprise has become a benchmark in its sector serving premium retail clients across New Zealand and Australia.

- Established over 16 years ago, it's been built on style, systems, and scale.
- Its three distinctive brands are deeply embedded, boasting exceptional customer retention, and strong forward-order visibility.
- Robust systems, a skilled and creative operational team, and long-term B2B relationships set this business apart.
- Outsourced warehousing via a trusted 3PL provider ensures lean logistics, efficiency, and scalability.
- Sales are primarily indent-based, significantly reducing stock risk and supporting high margins.
- A capable team allows founders to comfortably step away for up to three months annually demonstrating independence and maturity.
- The business has a solid digital footprint and extensive marketing assets.
- It is strategically positioned for expansion into new segments and further direct-to-consumer growth via its

Price On Application

Ref 3817

Agent Details

Richard Jacobs – 021 272 8179

Office Details

Barker Business Brokerage
0064 9 448 1285



established online platform, flagship retail and e-commerce.

- Performance is impressive, the last three years average EBPITD of over \$1.5M. Financial year end stock circa \$500K.
- Vendors offer full transitional support.

Ideal buyers:

- Strategic wholesalers seeking growth.
- Investors targeting global brand potential.
- Retail and digital operators keen to unlock new channels.

If you're seeking a proven brand-led business underpinned by strong processes and skilled people, this is your chance.

Price: On Application. Optional freehold premises available.

For more information, please visit the Barker Business website, search reference #3817 & submit the online Confidentiality Agreement. Once Richard receives your expression of interest he will be in touch.

Source information supplied by the Business Owners.

Licensed REA 2008. Copyright Barker Business Brokerage Ltd 2025.