



Well Known NZ Designed, Off-Shore Manufactured, Wholesaler

A rare opportunity to acquire one of Australasia's most respected apparel distribution businesses – built on brand strength, operational scale, and consistent profitability.

Highlights:

- Established 16+ years with two iconic, fast-moving brands
- Strong customer loyalty and forward orders from over a hundred premium retailers across NZ and Australia
- High-margin, low-risk sales model
- Efficient, scalable logistics through 3PL partnership
- Long-standing team runs day-to-day, allowing owners extended time away
- Solid digital presence, marketing assets, and ecommerce platform
- Positioned for growth in D2C, new categories, and international markets
- Three-year average EBPITD over \$1.5M
- Optional freehold premises available
- Owners happy to stay on as long as it takes for an elegant handover and to provide additional long-term consulting if required
- Sale includes both the import distribution business and their own retail outlet store

Price \$1M + Stock

Ref 3817

Agent Details

Richard Jacobs – 021 272 8179

Office Details

Barker Business Brokerage
0064 9 448 1285



Investment:

\$1M plus stock on hand at cost. (\$500K to \$900K) depending on timing.

- Forward indent orders by negotiated.
- Working capital required averages \$1M throughout the year and peaks for a brief period at approximately \$2M

Powerful brand. Proven systems. Serious returns.

Opportunities like this do not last.

For more information, please visit the Barker Business website, search reference #3817 & submit the online Confidentiality Agreement. Once Richard receives your expression of interest he will be in touch.

Source information supplied by the Business Owners.

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