



## Demolition Opportunity: High Growth

This business offers an outstanding opportunity in Auckland and Waikato's robust demolition markets, rooted in sustainability and a proven track record. The company shows strong financial performance, with an EBPITDA of \$773K last FY, forecast to reach \$950K next FY, indicating significant growth. Secure contracts include a key role in major government projects, plus established relationships with Waikato & Auckland Council, Ministry of Education, and leading residential builders.

Grown organically through strong client relationships and referrals, the company enjoys a solid market reputation. An experienced BDM is ready to transition into a GM role post-acquisition, ensuring continuity and future growth. This offers immediate scale, robust profitability, and significant potential for expansion in a market ripe for consolidation.

Growth opportunities include enhancing digital presence, internalizing asbestos removal (capturing ~\$300,000 outsourced work), monetizing second-hand materials, and leveraging in-house trucking. The business also aims to standardize demolition methodology with the council.

Significant barriers to entry exist in this sector: established

**Price** \$1,950,000

**Ref** 3825

### Agent Details

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### Office Details

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council relationships, specialized licensing (especially asbestos), experienced team, existing plant, developed health & safety protocols, and private sector partnerships. This company has built a strong market presence.

This business presents an exceptional investment, offering stable returns and significant potential. The ideal buyer will capitalize on existing strengths for further success.

Asking Price: \$1,950,000 incl equipment, stock & vehicles.

There is plenty of scope for further growth and we're sure you would like to hear more. Please visit the Barker Business website, search reference #3825, and submit the online Confidentiality Agreement. Once Sean receives your expression of interest he will be in touch.

\*Source of information – Supplied by the Business Owner.

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