



Demolition Opportunity: High Growth

This business offers an outstanding opportunity in Auckland & Waikato's robust demolition markets, rooted in sustainability & a proven track record. The company shows strong financial performance, with an EBPITDA of \$773K last FY, forecast to reach \$950K next FY, indicating significant growth. Secure contracts include a key role in major government projects, plus established relationships with Waikato & Auckland Council, Ministry of Education & leading residential builders. The business has \$1M of confirmed work in the next 4 months.

Grown organically through strong client relationships & referrals, the company enjoys a solid market reputation. An experienced BDM is ready to transition into a GM role post-acquisition, ensuring continuity & future growth. This offers immediate scale, robust profitability & significant potential for expansion in a market ripe for consolidation.

Growth opportunities include enhancing digital presence, internalizing asbestos removal (capturing ~\$300K outsourced work), monetizing second-hand materials & leveraging in-house trucking. The business also aims to standardize demolition methodology with the council.

Significant barriers to entry exist in this sector: established

Price \$1,700,000

Ref 3825

Agent Details

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council relationships, specialized licensing (especially asbestos), experienced team, existing plant, developed health & safety protocols & private sector partnerships. This company has built a strong market presence.

This business presents an exceptional investment, offering stable returns and significant potential. The ideal buyer will capitalize on existing strengths for further success.

Asking Price: \$1,700,000 incl equipment, stock & vehicles.

There is plenty of scope for further growth & we're sure you would like to hear more. Please visit the Barker Business website, search reference #3825 & submit the online Confidentiality Agreement – Sean will be in touch.

*Source of information – Supplied by the Business Owner.

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