

Premium Bespoke Cabinetry Business | \$680K+ EBPITDA | Strong Pipeline & Reputation

Offered to the market for the first time since its inception nearly 30 years ago, this Auckland-based cabinetry business delivers premium, bespoke joinery solutions to a well-established mix of residential & commercial clients. With a reputation for quality craftsmanship, professionalism & reliability, it has become a trusted name in the high-end cabinetry space.

With an adjusted EBPITDA of approx \$680k, along with solid WIP & forward orders, the business offers both strong earnings & immediate revenue visibility for incoming ownership.

Operating from a well-equipped factory with modern CNC machinery & edge banding capability, the business is fully systemised & supported by an experienced team. A Project Manager retains quoting & project delivery IP & the vendors are willing to offer a generous handover, ensuring a seamless transition.

Despite its strong performance, there remains untapped upside. The brand is well regarded within the industry but under-marketed online & the current site has capacity to support further growth without relocation.

Key Highlights:

Price \$1,695,000

Ref 3843

Agent Details

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Office Details

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- \$680K+ adjusted EBPITDA (FY25)
- Solid WIP & a healthy pipeline of forward orders
- Premium, bespoke projects across residential & commercial markets
- No reliance on any single client none exceeding 10% of revenue
- Strong industry relationships with designers, architects & builders
- Experienced team with quoting & delivery capability in place
- High-quality, well-maintained plant no immediate CapEx required
- Capacity to scale from existing premises
- · Vendors open to a comprehensive handover

This is a compelling opportunity for a trade buyer, investor, or strategic operator seeking a profitable, systemised business with a premium reputation, reliable earnings & room to grow.

Asking: \$1,695,000.

Visit the Barker Business website, search #3843 & submit the online CA - Bridget will be in touch.

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