

Just Listed

# IMPORT & SELL INDUSTRIAL SUPPLIES

## Import & Sell High Demand Industrial Supplies

Average \*Cash Surplus Last 3 Years Approx. \$400K.

**Managed Business; High Demand Products; Sole NZ Supplier and Dealership Status; Wholesale Supply; Sustainable Enduring Market; 20 Years Plus History & Excellent Reputation.**

This business sells high demand industrial products to clients throughout NZ who are in the engineering, transport and industrial equipment markets. Most products are imported from suppliers under sole-agency or dealership agreements.

The business began in 2001 in response to a demand for a supplier of quality products at competitive prices and has since grown to be recognised now as one of the top suppliers in NZ. Long term employees are in place, including a manager. This means the knowledge and IP are spread throughout the business and will stay post sale. The staff structure also means that the owners can take a hands-off role of overseeing, as opposed to working daily in the business.

A significant portion of the asking price is made up of stock at a value of approx. \$650K. The stock is durable, long life and all sellable.

**Price** \$1,725,000

**Ref** 3856

### Agent Details

Geoff Mackenzie – 029 993 5008

### Office Details

Barker Business Brokerage  
0064 9 448 1285

 **barkerbusinessbrokerage**  
BUSINESS SALES WITH INTEGRITY  
Barker Business Brokerage Limited - Real Estate Authority (REA 2008)

This business will suit anyone who is entrepreneurial, can manage people and has business knowledge. Being a good salesperson will be a great benefit. You do not need to be aligned to any engineering, industrial or other skill base. This is essentially a sales business selling niche products to a customer base who needs the products.

The business is well placed for continued growth and to meet the future demands of the industries which it supplies. A new owner with modern marketing and business skills could well reach new heights.

Asking Price \$1,725,000 (includes Plant & Stock of approx. \$650K)

To find out more, visit the Barker Business website, search #3856 & submit the online Confidentiality Agreement. Geoff will be in touch.

An Information Memorandum will be shared with approved parties.

\*Cash Surplus equals EBPITD – Source information supplied by the Business Owner.

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