

Northland Rural Focused Business With National Sales - \$4M+ Turnover

Top quality service & products leads to strong profits over many years.

With local and national sales, this business provides a tremendous platform from those wanting to "keep it local" and enjoy the fruits of its reputation to those wanting to pick up the model and run with it nationally.

It is a long-established retail & service led operation focused on the rural sector. It is a trusted provider in its sector with consistent revenues exceeding \$4M annually, \$860,000+ EBPITD, it also has that element of rural lifestyle.

Customer comments like "I wish we had one of these stores & service in..." are normal to the vendor. With existing and historical sales to both the North & South Islands, now could be a great time to jump into this great business and realise its full potential.

Highlights:

- Proven track record spanning six decades
- Consistent \$4M+ turnover
- Loyal, repeat customer base across agriculture, horticulture,

Price \$3,400,000

Ref 3869

Agent Details

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Office Details

Barker Business Brokerage 0064 9 448 1285



lifestyle markets & marine

- Well-recognised brands, comprehensive product range & strong supplier relationships
- Growing online shop offering scalability & nationwide reach
- Experienced team in place, providing continuity & expertise
- Secure new lease through to 2034 with vendor-owned premises
- Product & Service exceeds well branded established opposition

This is an exciting opportunity to acquire a regional leader with deep community roots, a loyal following and multiple clear pathways for growth, from expanding contracted installation work to driving online sales or growing nationally. Vendor seeking to retire but happy to offer a support contract to the right buyer.

Asking: \$3.4M incl. stock (approx. \$1.25M)

For more information, please visit the Barker Business website, search #3869, submit the online Confidentiality Agreement & Mike will be in touch.

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