

Vendors Instruction - Get it sold now!!!

Rare Opportunity to Step in and Scale

This is your chance to acquire a well-established New Zealand light manufacturer with over 40 years of proven expertise in a simple, high-margin niche, serving multiple industries nationwide. Renowned for delivering on time, the business has earned a formidable reputation, long-standing client relationships, and minimal direct competition — a defensible position that has taken decades to build.

Why It is a Smart Buy

The owner stepped back for health reasons several years ago. Since then, the business has been kept steady by a family member with limited growth activity. While recent results reflect this lower operational input, the foundations remain rock solid — loyal clients, well-maintained plant, and clear scope for expansion. The family member now wishes to move on, hence the offer to sell.

Future Opportunity

- Proactive sales and marketing to lift revenue
- Expand output using existing capacity and client demand
- Introduce complementary services or product lines
- Target high-margin opportunities and new markets

Price By Negotiation

Ref 3870

Agent Details

Richard Jacobs - 021 272 8179

Office Details

Barker Business Brokerage 0064 9 448 1285



The vendor also owns the premises, and his priority is seeking a reliable long-term tenant. As a result, this business is being offered at a significantly reduced price to secure a long-term tenant.

This is a genuine, entry-level acquisition with strong fundamentals and strong upside potential.

Average EBPITD circa \$200,000 Stock and Tangible Assets circa \$200,000 Indicative capitalised value based on standard appraisal process is approx. \$400,000+

Asking Price: All offers over \$200,000 including stock and Tangible Assets will be considered
This is almost entirely at Stock and Tangible asset book value!

To register your interest, visit Barker Business Brokerage, search reference 3870, and complete the online Confidentiality Agreement. Once received, Richard will be in touch with further information.

Information supplied by the Vendor Licensed REAA 2008 Barker Business Brokerage 2025