

## Niche Industrial Service & Supply Experts

Average \*Cash Surplus - \$270,000

Niche | B2B | Qualified Experts | Exciting Growth
Opportunities | Repeat Clients

With 25+ years' history, this profitable successful business specialises in diagnostic service, repair & supply of industrial equipment throughout NZ.

Sales are all B2B, predominantly in Auckland and spread across many repeat customers in a variety of industries.

There is constant demand from reliable clients.

Proven real growth opportunities exist for a sales/marketing focussed new owner. The business is licensed to produce and sell an exciting unique new product to the market.

This is a professional team with extensive experience and expertise, they succeed by offering a very fast turnaround and a very economical solution reducing both downtime and cost to clients.

The staff are a team of qualified experts led by two senior roles who operate below the owner. The owner does not work

**Price** \$699,000

**Ref** 3877

## **Agent Details**

Geoff Mackenzie – 029 993 5008

## Office Details

Barker Business Brokerage 0064 9 448 1285



a full week in the business.

The business handles all brands of equipment, sourcing replacement components from its extensive global supply network.

Excellent software and systems are in place, and the business is ideally located in South Auckland close to motorways and large industrial areas.

This will suit someone with a technical/engineering understanding who is good with customer and staff relations and who has a marketing/entrepreneurial attitude to lift this to a new level. The vendor will ensure a thorough handover to the new owner.

Asking Price \$699,000 (includes Plant & Stock)

To find out more, visit the Barker Business website, search #3877 and submit the online Confidentiality Agreement. Geoff will be in touch when he receives your expression of interest.

An Information Memorandum will be shared with approved parties.

\*Cash Surplus equals EBPITD

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