

Premium IT Business with IP & Recurring Revenue

This New Zealand based IT company with unique and specialised commercial reporting functions has been built on solid foundations with a proven, world-class operating and cash flow platform developed entirely in-house. The business has already secured a rapidly growing client base that includes some of New Zealand's, and international high-profile organisations.

At its core is a robust recurring revenue model, delivering stability, predictability, and exceptional scalability. With internally developed, target-specific software, competitors face very high barriers to entry - making this business exceptionally well-positioned for long-term success.

The customer base is second to none, with outstanding retention and contracts that continue to expand the company's book of recurring revenue year after year. Importantly, the incoming owner does not need to be highly technical, as most of the team (all but two staff) work remotely and the key expertise is already in place.

This business can be operated from anywhere in NZ or even offshore, making it a flexible yet secure investment. A

Price EOI
Ref 3886

Agent Details

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Office Details

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comprehensive handover is promised.

Highlights:

- Strong recurring revenue streams
- Blue-chip NZ and international clients
- Internally developed IP with very high barriers to entry
- · Experienced, mostly remote workforce
- · Global growth opportunities

Price: Vendors are seeking expressions of interest and will negotiate a fair outcome.

INTERNATIONAL ENQUIRIES ARE WELCOMED

Strict confidentiality applies. All applicants must be approved by the vendors before further details are shared. To arrange a confidential discussion, visit the Barker Business website, search #3886 and complete the online Confidentiality Agreement. Once Mike receives your enquiry, he will be in touch to arrange an initial meeting.

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