

## Import & Sell High Demand Industrial Supplies

5-Year Average EBPITDA - approx. \$560K

Market Leader: Exclusive Distributorships: B2B: Own Brand

Products: Owner Part-time

Since 1983 this business has imported and supplied highquality equipment and consumables for specialised industrial use. This technology is in high demand across numerous industries; the range of applications is vast.

Sales and profits have been very strong through the recession and point to a continued rewarding future.

The products play a vital role in extending the life and enhancing the performance of infrastructure and industrial components, therefore demand does not go away.

Products are sourced directly from world leading suppliers, a good proportion under long term exclusive arrangements and branded with own brand.

The business is recognised as a leader in its field and operates from an Auckland address plus two offsite 3PL warehouse facilities.

Price \$2,299,000

**Ref** 3895

**Agent Details** 

Geoff Mackenzie – 029 993

5008

Office Details

Barker Business Brokerage 0064 9 448 1285



The owners work part time hours only, as the business has experienced, knowledgeable and very capable employees who handle all day-to-day requirements.

The client base is numerous, B2B, well established and loyal. Many are repeat clients; some of which have purchased since the business's inception.

The owner wishes to retire and pass on this great business to a suitable new owner.

Asking Price \$2,299,000.00 (+GST if any) Includes (Stock & Tangible Assets at approx. \$1.1 Mil)

To find out more, visit the Barker Business website, search reference #3895 and submit the online Confidentiality Agreement. Geoff will be in touch once he receives your expression of interest. An Information Memorandum will be shared with approved parties.

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