

Import & Sell Technical Industrial Supplies

Average *Cash Surplus – approx. $500K

Market Leader: Exclusive Distributorships: B2B: Own Brand Products

Since 1983 this business has imported and supplied high-quality equipment and consumables for specialised industrial use. This technology is in high demand across numerous industries; the range of applications is vast.

The products play a vital role in extending the life and enhancing the performance of infrastructure and industrial components; therefore, demand does not go away.

This will best suit a new owner who will work full-time in the business and who has the ability to learn and become an expert on the products and their applications. You will not be "on the tools", however knowing how and why your customers use the products will be vital. Full and thorough training will be provided.

Sales and profits have historically been very strong and point to a continued rewarding future.

Price	SOLD
Ref	3895

Agent Details

Geoff Mackenzie - 029 993 5008

Office Details

Barker Business Brokerage
0064 9 448 1285

barkerbusinessbrokerage
BUSINESS SALES WITH INTEGRITY

Products are sourced directly from world leading suppliers, a good proportion under long term exclusive arrangements and most branded with own brand.

The client base is numerous, B2B, well established and loyal. Many are repeat clients; some of which have purchased since the business's inception.

The business is recognised as a leader in its field and operates from an Auckland address, plus two offsite 3PL warehouse facilities.

The owner wishes to retire and pass on this great business to a suitable new owner.

Asking Price $1,575,000 (+GST if any) incl (Stock & Tangible Assets at approx. $1.1M).

To find out more, visit the Barker Business website, search reference #3895, submit the online Confidentiality Agreement & Geoff will be in touch. An Information Memorandum will be shared with approved parties.

* Cash Surplus equals EBPITD
Source information supplied by the Business Owner.
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