



Perfect for a Couple | Hawke's Bay | EBIPTDA \$500,000

This well-established Hawke's Bay business has operated for over 40 years within a specialist home furnishings niche. Its strong regional reputation now sees approximately 70% of revenue generated from repeat customers and referrals.

The business is purpose-built for a working couple, with two clearly defined and complementary roles - one client-facing and showroom based, the other hands-on and out in the field. Both roles are straightforward to learn, and the current owners are committed to a thorough handover.

- FY2025 EBIPTDA \$490,000
- FY2026 on track for \$500,000
- Outstanding EBIPTDA margin of approx. 49%
- In-house manufacturing capability
- 70% repeat and referral revenue
- Diversified client base
- Minimal stock and low working capital
- Clear, low-cost expansion potential into a nearby underserved market

For the right couple, this ticks every box - strong margins, a loyal client base, manageable hours and a product people

Price \$1,150,000

Ref 3974

Agent Details

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Office Details

Barker Business Brokerage
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love. The vendors are approaching retirement and are committed to a thorough handover to ensure continued success.

Asking Price: \$1,150,000.

If you are interested and would like more information about this business, please visit the Barker Business Brokerage website, search reference number 3974, and submit the online Confidentiality Agreement. Once Joel receives your expression of interest, he will be in touch regarding further information about this opportunity.

*Source of information - Supplied by the Business Owner.
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