



## \$1.38M Earnings | Enterprise Tech Consultancy

This established New Zealand technology consultancy delivers enterprise software, cloud platforms, and digital transformation projects to government and large corporate clients.

The business has built a strong reputation for delivering complex, integration-led projects in regulated environments. Client relationships are long-standing, with many spanning multiple years and generating repeat work.

Revenue is generated across a mix of project delivery and ongoing support agreements, providing both upfront project value and recurring income.

The business operates with a lean core team supported by a network of senior contractors, enabling efficient scaling, strong margins, and low fixed overhead.

- FY2025 Adjusted Owner Earnings \$1.38M
- Revenue \$2.0M+ with recent growth
- \$2.0M contracted backlog
- Mix of project (70%) and recurring/SLA (30%) revenue
- Government and enterprise client base
- High-value projects typically \$250K - \$400K

Price \$4,500,000

Ref 3989

### Agent Details

Luke Tizard - 021 838 423

### Office Details

Barker Business Brokerage  
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- Scalable, low capital intensity model
- Strong referral-driven pipeline

The business is positioned within a structurally growing sector, supported by ongoing demand for cloud modernisation, system integration, and AI-enabled solutions.

Well suited to an existing technology or consulting firm seeking a bolt-on, or an experienced operator looking for a high-margin, scalable platform.

The vendors are open to supporting a structured handover to ensure continuity of client relationships and operations.

Asking Price: \$4,500,000

If you are interested and would like more information about this business, please visit the Barker Business Brokerage website, search reference number 3989, and submit the online Confidentiality Agreement. Once received, Luke will be in touch regarding further information.

\*Source of information - Supplied by the Business Owner.

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