



Recurring Revenue. Blue-Chip Partners. A Food Business That Runs Itself

Subscription-Driven Manufacturing | National Retail Partnerships | Fully Systemised Operation

Built over nearly eight years into a diversified, multi-channel food manufacturing and meal solutions operator, this award-winning business has cracked something rare: predictable, recurring revenue from a loyal subscription customer base, blue-chip retail partnerships keeping the pipeline full, and a day-to-day operation that runs on documented systems – not on the owner.

This isn't a business you need to work in. It's one you can step into and lead.

- Circa \$850k EBITDA (2026)
- Subscription-based revenue model driving predictable, repeat income
- Approx. 10,000-strong loyal, repeat-purchase customer database
- MPI-certified 600sqm production facility
- Blue-chip wholesale manufacturing partnerships with two of NZ's most recognised food brands
- Track record delivering at Government/institutional scale
- 25-strong team, documented systems, and a capable

Price \$3,000,000

Ref 4064

Agent Details

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second-tier management layer running the operation day-to-day

- Two-time Deloitte Fast 50 winner, incl. NZ's Fastest Growing Manufacturing Business
- Multiple untapped growth levers: expanding wholesale volumes, new retail channels, South Island expansion
- Structured vendor handover & post-sale consultancy on offer

Ideal for a strategic trade buyer seeking manufacturing capacity and brand equity, a PE/investment group seeking a consolidation platform, or an experienced operator wanting a cash-generative, well-systemised business to scale further.

Asking price: \$3,000,000

If you are interested and would like more information about this business, please visit the Barker Business Brokerage website, search reference number #4064 and submit the online Confidentiality Agreement. Once Charles receives your expression of interest, he will be in touch regarding further information about this opportunity.

*Source of information – Supplied by the Business Owner.
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