

PROFITABLE, FAST-GROWING HOME IMPROVEMENT BUSINESS


FY2026 CASH
SURPLUS
\$339,000


REVENUE UP
118%
IN TWO YEARS


MULTIPLE
CUSTOMER
CHANNELS



Strong Earnings. Impressive Growth. A Great Buy.

Looking for an established business with proven earnings and a strong recent track record? This Northland home improvement business has delivered impressive growth in a difficult market for many building-related businesses.

Established in 2018, the business specialises in premium aluminium, glass and customised outdoor living solutions, supplying and installing products for residential customers and the building sector.

- \$339,000 FY2026 cash surplus
- \$1.433 million FY2026 revenue
- 118% revenue growth over two years
- \$150,000–\$200,000 current forward work pipeline
- \$610,000 asking price, including plant and stock

Turnover has increased from \$658,000 in FY2024 to \$1.433 million in FY2026, demonstrating substantial growth while maintaining strong earnings.

WHY THIS BUSINESS STACKS UP

- Established operation with a track record dating back to 2018
- Broad product offering across premium aluminium, glass

Price \$610,000

Ref 4072

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and outdoor living solutions

- Diverse customer base including homeowners, builders, group home builders and retirement village operators
- Two complementary brands, combining the backing of an established national network with a strong independently developed local brand
- Experienced technical and installation team already in place
- Forward work pipeline of approximately \$150,000–\$200,000, as reported by the vendor
- Growth potential in a Northland region experiencing continued residential development

A negotiated vendor handover, with potential ongoing consultancy support, will assist the transition to new ownership.

Asking Price: \$610,000 Inc. plant and stock

Please visit the Barker Business website, search reference #4072, and submit the online Confidentiality Agreement. Once Alan receives your expression of interest, he will be in touch.

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