

130 Year Brand - Stand Out Store

A safe pair of hands starts with a name NZ already trusts.

For seven years, Guthrie Bowron Te Awamutu has built itself into one of the strongest stores in a 51-store national network. It ranked in the top 10 for turnover in each of the last four quarterly group reviews, peaking at 3rd, and top 10 nationally in its specialty windows and curtains category every quarter, peaking at 2nd.

The numbers back it up. Profit has grown three years running, with FY2026 delivering a cash surplus of ~ $312,000 to one working owner. Behind the business is one of NZ's most trusted home decorating brands, trading since 1896, with head-office systems, group buying power and a Dulux Trade account bringing builders and painters through the door regardless of the retail market.

The store is well positioned on Cambridge Road with good parking, in the main town of the Waipā District, one of the faster-growing areas of the Waikato and just 30km south of Hamilton. New housing continues to support both retail and trade business, while the town offers affordable homes, good schools and an easy commute.

Price $790,000
Ref 4073

Agent Details

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BUSINESS SALES WITH INTEGRITY

- FY2026 cash surplus: approx. $312,000
- Vendor open to remaining, subject to mutual fit with the purchaser
- Top 10 of 51 stores nationally every quarter, peaking at 3rd
- Established national brand since 1896, plus Dulux Trade income
- Loyal, long-serving team in place, all aware of the sale
- Cambridge Road location with good parking and nearby growth

After seven good years, the owners are ready for their next chapter. There is no urgency and nothing wrong with the business, and they will support a smooth handover.

Asking Price: $790,000 (including stock)

Interested? Visit the Barker Business website, search reference #4073 and submit the online Confidentiality Agreement. Charles will be in touch once your expression of interest is received.

*Source of information – Supplied by the Business Owner
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