

$7m EBITDA | High Performing Specialist Business Built for Growth

- FY27 actual/forecast EBITDA circa $7m & growing
- FY28 forecast EBITDA $7.8m
- Extremely high barriers to entry
- Highly specialised assets and skilled workforce
- Approx. 65% direct to councils / infrastructure asset owners
- Balance predominantly Tier 1 civil contractors
- Four operational units - recently increased from three
- Significant transmission pipeline opportunity
- Proven systems, processes & estimating
- Vendors available for ongoing management and multi-year transition

A substantial, highly specialised business operating in a market with significant barriers to entry and very few independent operators of this scale.

The business has built an exceptional reputation through its specialist equipment, highly trained staff and ability to consistently deliver technically demanding projects to the quality required by councils, asset owners and Tier 1 contractors. These capabilities create significant barriers to entry, enabling margins well above those normally

Price $27,000,000

Ref 4096

Agent Details

Jason Still - 021 464 699

Office Details

Barker Business Brokerage
0064 9 448 1285

barkerbusinessbrokerage
BUSINESS SALES WITH INTEGRITY

associated with civil contracting.

With substantial investment required in NZ's ageing water infrastructure, increased capacity from its recently established fourth unit and a fifth unit planned for the emerging larger-diameter transmission pipeline opportunity, the business is positioned for significant further growth.

Opportunities to acquire an independent specialist operator of this scale are extremely limited, with many of the other substantial participants in the sector forming part of larger civil or corporate groups.

Importantly, the Vendors are prepared to remain actively involved for multiple years, providing management continuity and a structured transition to the new owner.

Asking: $27,000,000 + GST (if any)

For more info, visit the Barker Business website, search #4096, submit the online Confidentiality Agreement & Jason will be in touch.

*Source of information - Supplied by the Business Owner.
Licensed REAA 2008. Copyright Barker Business Brokerage Ltd 2026.