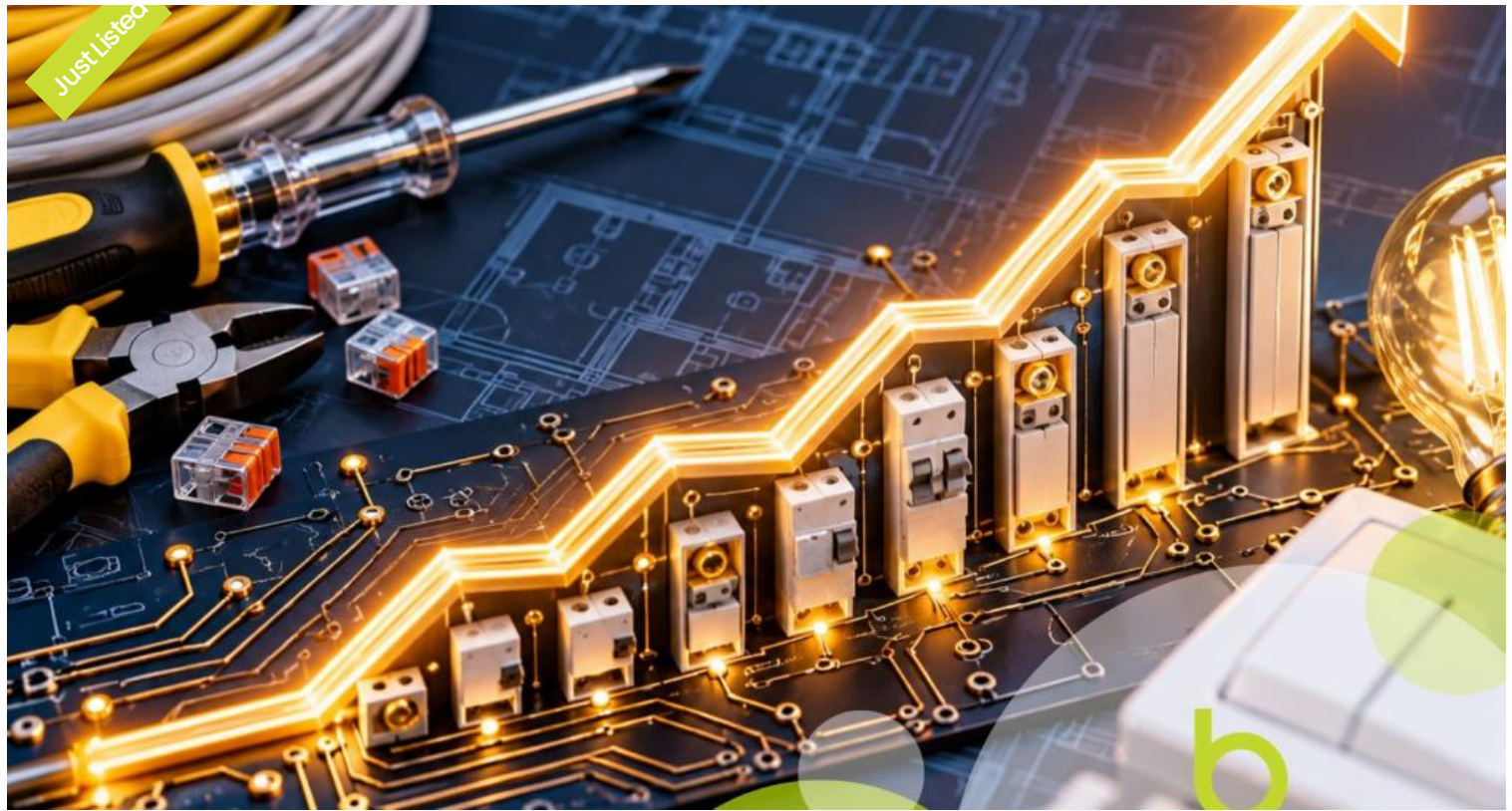




Established Northland Heat Pump & Electrical Services Business

10+ Years Established | Average Revenue \$553K | Average Owner Earnings \$235K | Home-Based Owner Operator

This is an exceptional opportunity to acquire a long-established heat pump and electrical services business that has built a trusted reputation throughout the Northland region over more than a decade. Operating in a specialised market with strong referral networks and repeat customers, the business enjoys an enviable reputation for quality workmanship, reliability and customer service.

A major strength of the business is its large installed customer base, creating ongoing opportunities for servicing, maintenance, replacement systems and repeat work. The business has generated much of its growth through referrals and reputation rather than significant marketing expenditure, demonstrating the strength of its market position.

Financial performance remains particularly attractive. Across the last three financial years, the business has generated average annual revenue of approx \$553k and average adjusted owner earnings of approx \$235k PA. This performance has been achieved despite changing market

Price \$185,000

Ref 4126

Agent Details

Terry Grace - 022 464 4930

Office Details

Barker Business Brokerage
0064 9 448 1285



conditions and periods of reduced owner involvement due to family commitments.

Key Highlights

- Strong financial performance
- More than 10 years established
- Strong referral and repeat customer base
- Home-based operation with low overheads
- No staff management complexities
- Extensive installed customer base
- Good systems in place
- Genuine vendor motivation
- Significant growth opportunities available

Asking Price: \$185,000

Vehicle available by separate negotiation.

For more information about this business, please visit the Barker Business website, search reference number 4126 and submit the online Confidentiality Agreement. Once Terry receives your expression of interest, he will be in touch.

**Source of information – Supplied by the Business Owner.*

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