

## 2016 Financials show RECORD Sales & Profits

This leading electronics product design & development company was established in 2002 & is very well known as a specialist in their field. They provide customers with a wide range of products & services from one-off customised jobs to product design, development & prototyping; many of which you may be familiar with, while delivering outstanding results in short time frames. Their ability to produce outstanding results as well as offering cutting edge, cost effective & reliable solutions, puts them well above the competition - which we are told there is little of in NZ. With a good solid database of loyal customers across a variety of industries, the company has developed strong customer relationships from which repeat business flows. Happy clients have been the recipients of their outstanding service, quick communication & innovative product delivery for 10+ years.

The owner, who currently operates as the General Manager, has cleverly established an exit strategy & implemented a Project Manager & a new Hardware Engineer to assist with a smooth handover; however he will be available for post-sale assistance. There is a fully staffed team of Software and Hardware Engineers & all work out of the Auckland based office. The site is large enough to cater for future expansion as the industry continues to grow, just like the sales & profit the business has generated steadily over the last 5 years. \*While the 2016 financial reports show record sales of \$1.4 Mill & a Cash Surplus for the working owner of \$330,000, there is also the opportunity to tap into the international market should the new owner wish to.

Asking Price: \$695,000 which includes stock.

We are excited about bringing it to the market for the first time, so to find out more please visit www.barkerbusiness.co.nz, register your details and submit the online Confidentiality Agreement for reference #1895. Price SOLD

Ref BBS1895

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