



sold

IMPORT

DISTRIBUTION

**DIRECT
SALES**



National Trade Sales Network – Sales \$1M+

For the past 3 years this business has shown huge year on year growth and presents an exciting opportunity for a purchaser looking for a good entry level business with excellent growth potential.

There are essentially three sides to this business:

- Head franchisor: with two existing franchisees in Wellington and Christchurch.
- Import and distribution: of innovative products supplied to the franchisees and other resellers throughout NZ including one of the major home renovation/building supply chains.
- Service: Providing a niche market service within the construction sector applying the innovative products.

Last year the two sides of the business had a combined turnover of over *\$1.1M and produced a cash surplus of approximately *\$200K to a working owner. This financial year, sales continue to climb organically and there is huge scope to grow the business further with the addition of new regional franchisees, new products to the range and further growth in the distribution channels.

Run from a home office & storage facility, the operation is easily manageable with good systems in place. Currently the business is managed and it is envisioned the Purchaser may choose to take over the manager's role. There are two employees and a handful of contractors which are fulltime in the business. The Vendor is offering support, assistance and training to the right buyer with the length and term of this support to be negotiated depending on the comfort level & experience of the Purchaser.

ASKING PRICE: \$441,000 including plant at *\$21,000 and stock of circa *\$135,000.

*Source: Information supplied by the Business Owner or the Owners Agent(s).

Price SOLD

Ref BBS2165

Agent Details

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If you are interested and would like more information about this business, visit www.barkerbusiness.co.nz/BBS2165, register your details and submit the online Confidentiality Agreement. Once Alan receives your expression of interest he will be in touch.

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